

Club Rescue Grants



Barrington Group Australia UB1/4 Columbia Court Norwest NSW 2153 P: 02 9899 0600 E: enquiries@barringtongroup.com.au

Introduction

WE BELIEVE THAT BY HELPING A CLUB, WE CAN HELP A COMMUNITY.

Club Rescue Grants

Clubs are the lifeblood of many communities. Clubs unite people through shared interests, hobbies, sports, and goals, providing a sense of community and belonging amongst members. Clubs provide local communities with employment and training opportunities, cash and in-kind contributions, social capital in volunteers, and affordable services and facilities. The closing down of a Club has a huge impact on the community, both socially and economically.

For more than 30 years, Barringtons have been proudly involved with the Registered Club Industry. We accredit our success largely to the incredible support, guidance, and kindness the Club Industry has shown to our people and our business. In company with leading club focused businesses, DCC Advisory and Elite Legal + Advisory, we want to give back to an industry who have long supported us.

To show our appreciation to the Club Industry, we are launching our Club Rescue Grants program. The program will provide resources and services to help one NSW club that is experiencing financial hardship. Our aim is to get the Club back on its feet, trading strongly once again. Most importantly, all the services will be provided at no cost.

At Barringtons, we pride ourselves on living out our motto of Best People, Best Practice, Best Choice. We promise that our best people will give you the best practice, demonstrating we are the best choice. Let us help your Club, which in turn will help your community.

About Club Rescue Grants

What is the Club Rescue Grants program?

Barringtons, Design - Culture and Change and Advisory and Elite Legal + Advisory have teamed up to provide services at no cost, to one NSW Club in significant need of assistance.

What services are on offer?

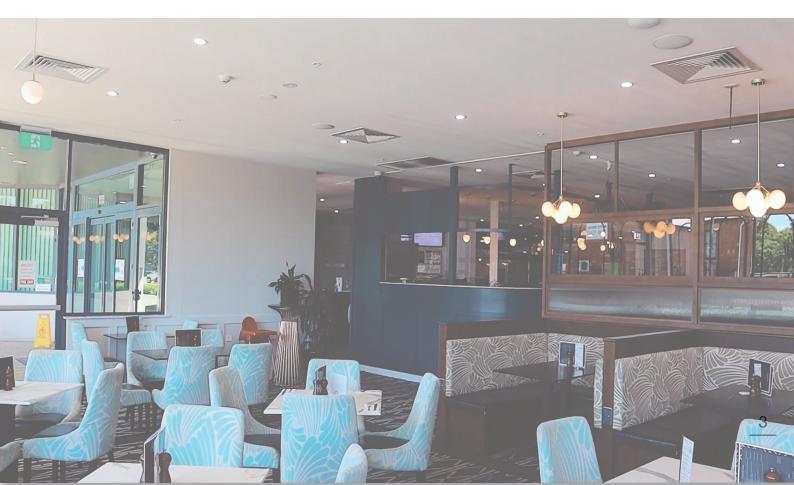
We've outlined a broad range of services throughout this document, with which we can assist your venue.

How does it work?

You can apply on behalf of your venue. As a group, we will assess the applications and select a venue in need. Applications for the Club Rescue Grants are now open and will close at 5pm on Friday 30th June 2023.

Can I reapply if my venue is not selected this time?

Yes, you can re-apply for the next round if your venue is not selected.



Services



CLUB OPERATIONS & STRATEGY

Our team has experience to assist you in various areas with review and implementation of operations and strategy.



COMPLIANCE & SECURITY RISK

Compliance. It's one of the most essential elements of any business, but too often it is given inadequate attention or even ignored.



INVESTIGATIONS & LEGAL

Barringtons and Elite Legal + Advisory have a combined 50+ years of experience in dealing with issues that impact your club.



EDUCATION & TRAINING

We are passionate about fostering and developing career paths for individuals working in the club industry.



DIGITAL & BRAND MARKETING

From your website to your social media, our team of marketing specialists will create a bespoke offering for your brand.



DESIGN & CREATIVE

Focusing on all aspects of design and creative, including brochures, menus, content creation and re-branding.

BARRINGTONS

Our Team

Barringtons have a large team of experts in various areas who are on hand to assist.



TANYA HILL | EXECUTIVE MANAGER - CLUBS CONSULTING

Tanya has extensive 15 years direct Club experience and has been with Barringtons since 2016. Tanya's specialties include leading and mentoring teams, building and improving service culture and analysing various venue trends including gaming, membership and food/beverage in venues across NSW.



ASHLEA HARPER | HEAD OF PEOPLE & CULTURE

Ashlea Harper is an experienced HR Manager with a demonstrated history of working both in and outside of the Registered Club industry. Ashlea specialises in Personnel Management, Employee Engagement, Succession Planning, ER and IR functions as well as building and delivering customised training programs specific to the Registered Club industry.



ADAM PURCELL | COMPLIANCE CONSULTANT & LICENSING SPECIALIST

Adam Purcell is a former Detective Superintendent in the NSW Police Force. During his service he was in charge of various licensing units. Adam is an approved trainer with Liquor and Gaming NSW. For the past 10 years, Adam has been the President of the Eastern Suburbs Liquor Accord.



GLENN LYNCH | NON - EXECUTIVE DIRECTOR - RISK & COMPLIANCE

Glenn's role as the Non-Executive Director of Risk & Compliance for Barrington Group Australia is critical to ensuring the company operates within legal and regulatory guidelines, manages risk effectively and maintains a high level of ethical and responsible business practices. With his expertise in risk, compliance, and security services, Glenn can provide valuable insights and guidance to the teams across Australia and the Asia Pacific region, helping them navigate complex challenges and opportunities.



JARED BARRY | GROUP GENERAL MANAGER

Jared Barry is a highly motivated and accomplished leader who is currently Group General Manager at Barrington Group Australia. Jared's experience ranges over 10 years with Jared gaining extensive knowledge and skills within the marketing, design and branding space across the hospitality industry. Jared has played a significant role in elevating marketing strategies and creating strong brand identities to assist brands in standing out in an increasingly competitive market. As Group General Manager, Jared is committed to ensuring Barringtons continue to deliver exceptional services that meet and exceed client expectations to deliver on Barringtons' mission of Best People, Best Practice, Best Choice.



DESPINA MOUTZOURIS | NSW TRAINING OPERATIONS MANAGER

Despina Moutzouris is an experienced Training Operations Manager for Barringtons' registered training organisation (RTO), Be Trained by Barringtons. With over 10 years of experience at Barringtons, Despina has developed a deep understanding of the training industry and has assisted countless individuals and organisations to train their staff with both non-accredited and accredited training programs from Skill Set in Certificate II to Advanced Diploma level.



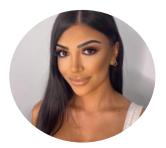
BEN JACOBSEN | HEAD OF MARKETING - SMARTEK / HEAD OF DIGITAL - BGA

Ben Jacobsen is a seasoned marketing professional with 7 years of experience in the field. He specializes in digital marketing, email marketing, data visualisation, and paid advertising. Ben has a proven track record of developing and executing successful marketing campaigns that drive traffic, leads, and revenue. He is skilled in creating data-driven strategies and leveraging various marketing channels to achieve business objectives. Ben is highly analytical, detail-oriented, and has a keen eye for design. He thrives in a fast-paced environment and is passionate about delivering measurable results.



TALIA MORRIS | GROUP MARKETING LEAD

Talia Morris is an experienced marketing professional with over 4 years of Marketing experience currently working as Group Marketing Lead for Barrington Group Australia. Talia has a deep understanding of the importance of strategic thinking and is dedicated to remaining client-centric to drive growth and innovation. Talia is passionate about collaboration and has a keen eye for detail which assists brands in maximising their potential and delivering exceptional results.



ERICA MANSOURI | MARKETING & GRAPHIC DESIGN - SOCIAL MEDIA SPECIALIST

Erica is a skilled graphic designer and marketing professional who specialises in bringing clients' visions to life. With expertise in branding, social media, advertising, marketing, content creation. Her passion for design and social media marketing allows her to create visuals that not only look great but also effectively communicate the client's message. With a keen eye for detail and a deep understanding of the latest design trends and techniques, Erica strives to create visually compelling and effective design solutions that help businesses and organisations achieve their goals.



NICHOLAS TAN | MARKETING & VIDEO CONTENT PRODUCER

Nicholas is an experienced film and video specialist with a passion for storytelling. Nicholas has honed his skills in all aspects of content creation, from scriptwriting to directing, editing, and producing. His passion for arts has created a unique vision and creative flair which shines through in every project. Nicholas is dedicated to delivering visually stunning and emotionally resonant content that leaves a lasting impact. He is always up for a challenge and eager to collaborate with clients to explore new topics and formats to keep content fresh and exciting.

Our Partners



TRACEY LENTELL | DIRECTOR - DCC ADVISORY

With an impressive career in high level management and as Group CEO in the Club Industry spanning 20 years, Tracey is a sought after thought leader and disruptor who is paving the way for others by sharing her knowledge and expertise as a trainer, speaker and mentor.





MICHAEL ANDERSON | CEO & LEGAL DIRECTOR - ELITE LEGAL + ADVISORY

Michael has over 24 years of award winning corporate and commercial legal experience and is an expert in providing quality legal services to registered clubs, gaming and large corporate clients.



Club Operations

Our team has experience to assist you in various areas with review and implementation of operations and strategy.

- Food & Beverage Management
- Human Resources Management Support
- Gaming Data Analysis
- Membership Data Analysis
- Board Planning & Reporting
- Executive Mentoring/Coaching
- Customer Service (Reviews & Training)
- Financial cash flow analysis, financial forecasting & reporting
- Income diversification
- Submissions to financiers
- Corporate Governance Reviews/Advice
- Restructure/Labour analysis
- Employment Contracts/Performance Management
- Community Engagement
- Property Transactions & Developments
- Amalgamation & De-Amalgamation Facilitation
- Catering Outsourcing



Compliance

Compliance is an easy area to neglect, but extremely important for your club.

Our team can help you avoid the negative impacts that come with neglecting compliance.

Services Include:

- Gaming and Liquor Compliance
- Food Safety (audit/assessment and training)
- Staff handbooks, policy and procedures
- General Compliance
- Contractor Management
- Work Health and Safety (WHS)

Security

Security is essential to the smooth operation of any Australian club, and encompasses a wide variety of different areas that need to be properly managed and maintained in order to ensure your staff and business are protected. Barringtons has been a leader in security for more than two decades, and our staff have the expertise needed to ensure any club's risk is minimised.

- Security Risk (Risk Management)
- Security Design
- Security Management
- Investigations

- Crisis and Emergency Management
- Business Continuity
- Disaster Recovery
- Organisational Resilience





Investigations

- Cyber Crime
- Pre-Employment Screening
- Background Checks
- Physical & Covert Surveillance
- Intelligence gathering
- Theft and Fraud Investigations
- Workplace Investigations

With over 30 years of experience in dealing with issues that impact on your brand, Barringtons must be your first point of contact for any type of investigation. Barringtons has experienced and well-respected former law enforcement officers as our key account managers, we ensure that any investigation is conducted within legal boundaries, ensuring that any evidence is suitable for presentation in any future forum.

Legal + Advisory

Elite Legal + Advisory | AN AGILE ALTERNATIVE

We are an award-winning team that pride ourselves on delivering pragmatic commercial and business solutions for our valued clients.

WHEN I'M WORKING FOR ONE OF MY CLIENTS, I'M COMMITTED TO BEING AS ACCESSIBLE AS POSSIBLE AND PROVIDING QUALITY AND TIMELY RESULTS, EVERY TIME. - MICHAEL ANDERSON elite



AMALGAMATIONS

Amalgamations are complex, and we can assist with overall strategy, expression of interest processes and legal and compliance advice.



CONSTITUTIONS

We regularly provide strategic and regulatory advice to registered clubs on all matters relating to their constitution.

| Ц | <u> </u> | |
|---|----------|--|
| | = | |
| | | |
| | | |
| 1 | | |

CONTRACTS

We assist Clubs with Construction, Catering and Supplier tenders and contract drafting or reviews.



CORPORATE GOVERNANCE

We provide quality corporate governance advice to ensure registered club's comply with their constitution and all aspects of the law.



Education & Training

Since 2001, Be Trained by Barringtons have helped countless clubs improve and retain their workforce. We have assisted Australians by growing their skill sets in order to advance their careers and open up pathways to new and exciting employment opportunities.

We are passionate about developing career paths for individuals currently working in, entering or considering employment in the club industry. Our main goal is to set a standard of excellence in service for club leaders across Australia - we aim to accomplish this through our hospitality training courses for Australian businesses.

We offer courses ranging from Certificate II to Advanced Diploma in Hospitality, Marketing, Retail, Business, Leadership, Human Resources and more.



| HOSPITALITY | 8 |
|-------------|---|
| RETAIL | |

Get your staff educated in the latest Hospitality and customer service trends.



LEADERSHIP & MANAGEMENT

Help your staff progress into leadership and managerial roles.





BUSINESS & HUMAN RESOURCES

Equip yourself or your staff with the knowledge in business operations.

Digital & Brand Marketing

Our Marketing and Creative team have over 10 years experience in Hospitality, Gaming and Entertainment marketing. We will strive to make you stand above your competition.



RESULTS DRIVEN

Drive your club to reach lofty marketing targets.



CREATIVE MARKETING

Launch ahead of your competition.



DIGITAL PLATFORM

Get a digial edge on your competitors.

Design & Creative

Focusing on assisting Clubs with all aspects of design and creative, including websites, brochures, menus, content creation and re-branding.



BEHIND EVERY SUCCESSFUL BUSINESS, STAND THE BEST PEOPLE, WHO HAVE STRIVED TO CREATE THE BEST PRACTICE. TO OFFER YOU THE BEST CHOICE.

How to Apply

To apply, please click the link below. Please note you will be required to support your application with relevant documentation.



Applications close Friday 30th June at 5pm





